

Utility & Transportation Contractors Association



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Fall 2016

UTCA NEWSLETTER

UTCA Plays Critical Role In Passing Historic Transportation Trust Fund Renewal

After 30 years and many failed attempts to renew the Transportation Trust Fund (TTF) the NJ Legislature passed a tax reform package that increased the State's gas tax by 23 cents while lowering or eliminating several other taxes. UTCA was able to insert several key provisions into the legislation including the creation of UTCA's long sought after State Transportation Infrastructure Bank. The final step in the process is to dedicate every dollar raised by the gas tax to its intended purpose which is transportation projects. Voters have the ability to do so by **VOTING YES ON BALLOT QUESTION #2** on Election Day this year.

Rob Culnen & Joe Walsh Receive Annual UTCA Awards

Rob Culnen, Vice President of the C&H Agency and Joe Walsh, President of J. Fletcher Creamer & Son, were recipients of the annual association awards which were presented at the UTCA's convention in Atlantic City.

Mr. Culnen of C&H Agency received the Larry Gardener Memorial Award. He was selected for his many years of service on association committees, support of the association through sponsorships, advertising and as a convention exhibitor. Joe Walsh, who also serves as UTCA Vice President, received the 2nd Annual Robert A. Briant, Sr. Memorial Award in recognition of his service on the Board of Directors and his leadership as Co-Chairman of the Association's Legislative Committee.

Frank Renda Inducted Into Construction Industry Hall Of Fame

Frank Renda, a founding UTCA Board Member and newest Board Member Emeritus was inducted into the New Jersey Construction Industry Hall of Fame. Frank has served the industry in more capacities than can be listed here but most recently served as the Chair of the Association's Specification Committee which secured countless specification changes for the industry. Frank is a veteran, proud alumnus of Rutgers University and remains active in the industry at his company FD Renda Engineering & Construction.



Paul Fader, UTCA's Legal Counsel, inducts Jim Coddington as UTCA's 2016-2017 President.

Jim Coddington Inducted As UTCA President

Jim Coddington, VP of Sales for Tilcon NY, was inducted as UTCA's new association President during the organization's recent convention. Jim has served on the UTCA Board of Directors for seven years and is involved in several committees.



UTCA: INDUSTRY NEWS

Allied Oil Hosts Free Lunch for Potential Customers

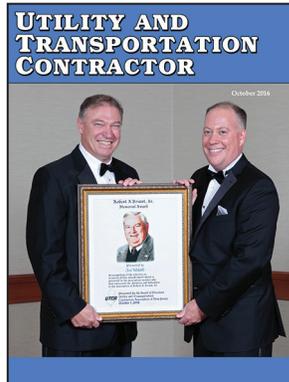
In August Allied Oil hosted two free lunch events at the Eastern Materials Quarry (a Division of US Concrete) in Glen Gardner and Hamburg, NJ. Every trucker that came out of the quarry received a hot dog, chips and water. A large business card which included contact information and testimonials from current customers was inside each lunch basket. The idea was for drivers to go back to their bosses and let them know about Allied Oil's services and competitive prices. If the boss called Allied Oil and mentioned their driver, the driver's name would be put into a raffle to win \$250 as additional incentive.

Allied Oil has been a member of UTCA for more than 25 years. Stephen Reynolds brings 15 years of construction experience to Allied Oil and has implemented creative ways to market the company in the past by hosting similar events.

December Magazine To Feature JRCRUZ Corp. & Jersey Precast

The December issue of Utility and Transportation Contractor magazine will feature JRCRUZ Corporation and Jersey Precast. JRCRUZ is celebrating 15 years in business and Jersey Precast is completing its 35th year in business.

Anyone interested in placing a congratulatory message or advertisement in the December issue of the magazine should contact Helene Nasdeo at the UTCA office as soon as possible. Also, anyone who has a unique job story or company milestone to include in future editions of the magazine should contact Helene or Anthony Attanasio in the association office.



UTCA Begins DBE Initiative

UTCA met with New Jersey Department of Transportation (NJDOT) officials to discuss the Association's plans to embark on a Disadvantaged Business Enterprise (DBE) initiative. UTCA staff recognized that with NJ TRANSIT setting its FY17-19 Agency DBE goal at more than 20% and NJDOT implementing a new pilot program for its DBE process that will greatly increase the difficulty of finalizing bids, action was necessary on the industry's behalf to improve the situation.

UTCA's initiative would address the current flaws in the DBE process by increasing communication between Prime Contractors and DBE firms. UTCA staff explained that their initiative would entail several stages including but not limited to: Creating a digital database of all certified firms (DBE, MBE, SBE, WBE, etc.) that are currently UTCA members for use by prime contractor members of UTCA. Hosting regional forums to bring together DBE firms, prime contractors and subcontractor firms that have graduated the DBE program, in order to facilitate greater communication and networking opportunities. Attract more DBE firms to become members of UTCA. Identify and attract firms on NJDOT's list that actually perform commercially useful functions for prime contractors. The overall goal would be to create an environment where prime contractors achieve DBE goals on projects with much greater ease because more DBE firms are engaged in the process. NJDOT staff were greatly pleased with the UTCA's proactive approach and agreed to work with the UTCA to help make the initiative a success.

New Member Applicants	
Custom Concrete Construction Marlboro Subcontractor	Marine Solutions Branchburg Subcontractor
Zuccaro, Inc. Saddle Brook Subcontractor	Martino Excavating Mount Holly Subcontractor
Concrete Cutting Consultants Long Beach Twp. Associate	Potty Pros Jackson Associate
McCarter & English Newark Associate	Arbill Industries Philadelphia Associate

SUPPORT OUR ASSOCIATION MEMBERS



UTCA: INDUSTRY NEWS

UTCA Executive Director Anthony Attanasio Moderates Panel Of State DOT Executives At The ACEC 2016 Tri-State Conference

UTCA Executive Director Anthony Attanasio recently moderated a panel of current and former State DOT executives at the 2016 American Council of Engineering Companies Tri-State Conference. The conference took place at the Thayer Hotel at West Point and was attended by several hundred engineers from New Jersey, New York and Pennsylvania.

The panel included former NJDOT Commissioner Jim Weinstein, Phil Eng, Executive Deputy Commissioner of the New York State Department of Transportation and Scott Christie, Deputy Secretary for PENNDOT. The panel covered a range of topics including funding, procurement options and innovation at each State agency.

UTCA Participates In FHWA/ NJDOT STIC Meeting

In September UTCA attended the Federal Highway Administration's (FHWA) State Transportation Innovation Council (STIC) meeting held at the New Jersey Department of Transportation (NJDOT). STIC is a part of the FHWA's "Every Day Counts" (EDC), which seeks to create a finite set of market-ready initiatives aimed at getting projects built faster, better and smarter.

The STIC is a high-level group of representatives of transportation stakeholders in New Jersey. The STIC's mission is to identify, evaluate and where and when possible, rapidly deploy new technologies and process improvements that will accelerate project delivery and improve the quality of New Jersey's transportation network.

Professional Women In Construction To Host Evening With Pat Roque

Professional Women In Construction's New Jersey Chapter will be hosting an energetic & interactive evening featuring Rock Star Strategist Pat Roque. Pat Roque will be present her highly popular seminar: **50 ROCKS: LIFE LESSONS FOR SUCCESS.**

This event will take place on Thursday, November 10, 2016 at the Colonia Country Club in Colonia, New Jersey. To learn more and to register for this event, please [CLICK HERE](#).

CIAP To Host Internship/ Scholarship Career Fair

The Construction Industry Advancement Program (CIAP) will hold its 15th Annual Career Fair for Civil Engineering & Construction Technology students who have been selected into the CIAP internship/scholarship program. Students are seeking summer internships with NJ contractors that can offer a job location in the tri-state area. CIAP is looking for contractors to attend this event who are interested in hiring interns for the summer of 2017. The Career Fair will take place on January 11, 2017 and is free of charge.

To learn more and to register, please contact Zoe Baldwin at the UTCA office.

2017 Industry Directory Advertising Campaign

UTCA's 2017 Industry Directory Advertising Campaign is well underway. The UTCA Industry Directory is distributed to NJ Contractors, NJ Material Suppliers, State Government Officials, Public Works Officials, Municipal Engineers and Consulting Engineers.

For more information regarding advertising in the Industry Directory, please contact Helene at the UTCA office.

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